MiGCSA Board of Directors Meeting  
6 January, 2008  
Amway Grand Plaza Hotel, Grand Rapids, MI

The meeting was called to order at 4:03 pm on Sunday, 6 January 2008 in the Pearl Room at the Amway Grand Plaza Hotel in Grand Rapids, MI by Mr. John Fulling, CGCS.

Those in attendance were: Secretary/Treasurer Rick Hakken, Past President Dan Bissonette, Ron Dahlin, CGCS, John Fulling, CGCS, Steve Hammon, Mike Jones, CGCS, Greg Pattinson and Scott Pulaski, along with Board members in training Brian Durant (Detroit District), Jay Eccleton, CGCS (Mid District), Paul Galligan (Northern District), Jeff Holmes, CGCS (Western District) and Adam Ikamas (Northern District). Steven Randall of the GCSAA was present along with Mr. Donn Eurich, Vanessa Crocetto, Donna Devereaux, Jenny Fedewa, Nancy Hawkins and Rebecca Holloway (MiGCSA staff).

The Agenda for the meeting provided by President Tim Dorner was adopted as follows:

I. Call to Order 4 PM  
II. Minutes from November 30, 2007 meeting  
III. Secretary / Treasurers Report (Hakken / Deveraux)  
   a. Financials  
   b. Member renewals  
IV. Old Business  
   a. GLTE Update – Last minute needs (Holmes / Fedewa)  
   b. MiGCSA Annual Meeting Agenda  
   c. Inaugural Celebration Update (Hammon / Fedewa)  
   d. Scholarship Committee Report (Carls)  
      i. Plaques for Students and presentations?  
   e. 2008 State Calendar Report (Dahlin)  
   f. 2008 IPP Report (Fulling)  
   g. Communications Report (Hammon)  
V. New Business  
   a. GCSAA Meeting and Election Report and Discussion (Delegates)  
   b. Progress on District Committee Policy / Work Books  
   c. 2008 Committees  
   d. Membership Recruitment Programs  
   e. Membership classification for allied association leaders  
   f. Dues for unemployed members  
   g. Next Meeting  
   h. Other New Business  
VI. Adjourn
II) Minutes
A motion was made by Mr. Jones to adopt the minutes from the 30 November meeting as presented. This was seconded by Mr. Ikamas and passed without discussion.

III) Secretary/Treasurer Reports

a) Financials
The Secretary/Treasurer report was given by Donna Devereaux (MiGCSA staff) and included:
- Checking balance to date = $45,355.
- The board will continue to receive the monthly financial report via e-mail until we are established.
- The credit card processing issues have been resolved.

b) Membership
- Currently 385 members have signed up for 2008.
- An e-mail reminder will be sent out 2 weeks after the GLTE to those that have not renewed to date along with those who have presented their e-mail addresses at the Inaugural Reception.
- Several issues have come up involving classification of membership:
  - How to classify those that are currently unemployed
    - The board decided that those that are currently unemployed will have their application sent to the membership committee for review. If warranted the member shall be put on inactive status and be levied dues of $0 to be members of MiGCSA.
  - How to classify those that belong to allied associations.
    - Those that are leaders in allied associations being considered honorary members of the MiGCSA.

IV) Old Business

a) GLTE Update
- Jeff Holmes reported that all is in order and that all needs are currently met. The MTF/MiGCSA kiosk in the grand hall will be manned by MiGCSA staff who has asked that the board members stop in and help as time permits.

b) MiGCSA Annual Meeting agenda
- Dan Bissonette was asked to chair the Inaugural Annual Meeting and he requested the following agenda:
  1. Call to Order – Dan Bissonette, Past President
     - Introduction of the Eurich Management Staff
     - Annual Report of the President including update on the last 12 months
  2. Annual Report of the Secretary/Treasurer – Rick Hakken
  3. Membership Committee Report - Mike Jones, CGCS
  4. Communication Committee Report, Steve Hammon
  5. Election of the Board of Directors– Mike Jones – Bylaws Chairman
     - Introduction of MiGCSA Board Candidates
6. Election of Officers – Mike Jones
   - Introduction of MiGCSA Officer Candidates
   - Open nominations from the floor
   - Close nominations from the floor
   - Introduction of MiGCSA Officers

7. Adjournment

The agenda was discussed and approved by the board.

c) Inaugural Celebration Update
Jenny Fedewa reported that the Industry Partners have committed to $11,750 and that $6,200 has been received to date. It is the consensus of the Industry Partners contributing that these monies be used to fund the reception and not to fund the purchase of adult beverages for those in attendance.
The MiGCSA mugs have arrived and will be for sale for $10 each during the Inaugural Reception and at the MiGCSA booth during the remainder of the GLTE. The MiGCSA lapel pins are due to arrive on Tuesday and will be for sale during the GLTE for $5 each. MiGCSA will provide the computer and projector for the Annual Meeting and Inaugural Reception.

d) Scholarship Committee Report
Greg Pattinson reported that 2 candidates from 5 applicants were chosen to receive $1,000 each. Jared Milner and Paul Giordano will be recognized and receive plagues at the Scholarship awards to be held on Wednesday the 9th. It was felt that the scholarship committee needs to review and modify it’s operation to relieve any perceived unnecessary extra work for the faculty at MSU, open it up to those that are in part time programs such as those in the Traverse City area and review the award amounts in the future.

e) 2008 MiGCSA Master Calendar
Ron Dahlin reported on the progress made on the master calendar for 2008. The one thing that was not defined was the State Golf Championship and a group was formed to explore a suitable format, date and location. The final draft of this calendar will be sent electronically to all the board members and staff.

f) IPP report
John Fulling reported on the Industry Partnership Program. A letter, drafted by Vanessa Croccetto, will be sent to all know Industry Partners the second week of January which will inform them on the access points available, the master calendar, the ability to do exclusive sponsorships and the roll out date of 15 February 2008.

g) Communications report
Steve Hammon presented a new tri-fold brochure which will be prevalent at the GLTE that extols the benefits of membership in the MiGCSA. Dan Bissonette gave a brief overview of the status of the website and plans for a RFP from GasLight media on the proposed web site upgrade. Concern was expressed that the membership is receiving unfamiliar e-mail from members of the MiGCSA staff and discarding it without investigating what it is. Nancy Hawkins
will modify the senders address to show that it is indeed the MiGCSA that is sending the correspondences to the membership.

V) New Business

a) GCSAA Meeting & Election Report
Ron Dahlin gave the details of the Western District meeting discussion on the upcoming GCSAA elections where the decision was made to recommend that the MiGCSA vote be cast for the President and Vice President on the ballot (no nominations from the floor) and for Mr. James Fitzroy, CGCS for the position of Secretary/Treasurer. It is hoped that Mr. Bob Randquist, CGCS would run from the floor for a Directors position if he loses the run for Sec/Tres. Should this happen, we would recommend that he be re-elected as a Director along with Pat Finlen, CGCS and Sandy O’Keefe, CGCS. Board members from the Mid and Detroit districts echoed the same sentiment. The Northern representatives held a short caucus and agreed with the other 3 districts representatives. Mr. Fulling made the motion that the MiGCSA delegate cast all votes for; David Downing II, CGCS for President, Mark Kuhns, CGCS for Vice President, James Fitzroy, CGCS for Sec/Tres. and Bob Randquest, CGCS (if nominated from the floor), Pat Finlen, CGCS and Sandy O’Keefe, CGCS for Directors. This was seconded by Rick Hakken and passed without dissent. The board recommended that Ron Dahlin be the voting delegate in Orlando and Brian Durant serve as the alternate.

b) District Committee Policy / Work Books
Mr. Fulling recommended that work on this (while a priority) be set aside until the next scheduled meeting.

c) 2008 Committees
It was discussed that the members of the board be thinking about which committees they feel that they could best serve on and how to populate them with members of MiGCSA.

d) Recruitment of members
All nonmembers who come to the Inaugural Celebration will be asked for their names, mailing address and e-mail address prior to being admitted. These people will then be contacted by the staff via e-mail and shown the benefits of membership and the ease of becoming a member of the MiGCSA. A follow up e-mail will be sent to those who have been members of the 4 districts in the past but have yet to join the MiGCSA when the GLTE concludes. It is felt that it would be beneficial to have vendors carry the new tri-fold information brochure with membership applications for distribution to customers who they come into contact with who may not know of the MiGCSA.

e) Membership classification for Allied association leaders
The position of the board was disclosed in Old Business item III b.

f) Dues for unemployed members
The position of the board was disclosed in Old Business item III b.
g) Next meeting
Jay Eccleton has offered the use of The Emerald of Maple Creek Golf Club in St. John’s as the location for the next 2 meetings. The next regular meetings of the new Board of Directors will be held on the 20\textsuperscript{th} of February starting at 10 am and the 26\textsuperscript{th} of March (start time to be determined).

h) Other new business
i) Mr. Craig Hoffman has expressed his pleasure with the MiGCSA for paying some of his expenses incurred to represent the Golf Course industry in Great Lakes Basin Water issues that are taking place in at the state legislature level.

ii) MiGCSA has been approached by Syngenta and asked to offer Green Partner Points as a way to pay for membership in MiGCSA and as a means to make donations to the MiGCSA Foundation. The board has asked the staff to pursue ways to work with Syngenta to offer this to our membership and they will report back during the next regularly scheduled board meeting.

iii) Rick Hakken has asked for approval from the board to meet his travel expenses to the GCSAA Delegates meeting last October. This was actually approved in a prior meeting and not followed up on by the board. He has now been reimbursed for his expenses.

iv) Paul Galligan has asked for a statement detailing that the checking account for the Northern District has indeed been closed and also that the current telephone service be discontinued. Staff will accommodate his wishes.

The meeting was adjourned at 6:03 pm.

Respectfully Submitted,

Ron Dahlin, CGCS