1. Called to order at 10:16
2. President’s comments Jay spoke about a positive feeling in the business this spring with rounds and revenue starting to pick up and thanked everyone for attending.
3. Approval of the minutes; (9 January) There were only 6 Board Members in attendance so there was no quorum so the minutes were not approved.
4. Financial
   a. The board was presented with a BOD binder with the YTD event profitability sheet, Jay asked for an update of this sheet each month with a date on it.
   b. 2012 Budget Approval - The current budget forecast for 2012 was predicting a loss of close to $11,000 for YE 2012, this is an aggressive budget and is a worst case scenario. This is mainly due to the loss of Quali-Pro as a silver partner ($5,000 loss) the loss of Weingartz as a gold partner, JW Turf signed on as a silver this year ($2,500 loss). The board discussed changes to the current budget and made changes in three areas.
      i. Allocate 10% of the contract with Ikamas Management to the Foundation to better represent the time allocated to Foundation activities.
      ii. Move Sponsorship of the Wee One and the MGHOF over to the Foundation, and properly reflect the credit card processing fees over to the Foundation as well. With these changes the total is operating at a break even, and will likely profit. The board recommended we use any profits as a donation back to the Foundation.
   c. 2012 Industry Partner Goal – This is the goal set by the Board for any possible IP bonus to Ikamas Management.
   d. Membership Dues Increase – Phil Owen suggested a variable dues structure that can adjust to MiGCSA needs. It was decided to propose a dues increase to the members for a vote at the Annual Meeting in January for Class A, SM, and AFF by $25 to a total of $100. This will require some research and recommendations from the Membership Committee on a possible tiered program for companies with multiple members in this category. Greg Pattinson proposed a coupon for $25 to go out to members with the renewal increase to be used at any MiGCSA event if we see an increase in IP funding where the extra dues revenue is not needed to operate.
5. Membership Renewal 2012 there are 146 members who still have not renewed, they received their 6th notice via email on 5-15 and will be getting a copy of the Spring Magazine with an expired cover on it with a renewal
form. On June 15th these members will expire and Adam will send out the call list to the board, hopefully less than 100 names.

6. Communications
   a. Web site investment, Estimated at $5,805 needs approval by May 1st at the latest to be completed by October 2012 renewal. ($1,700 credit already on file) – The Board decided to table this until next year, and asked Adam to get a Quote on the member personalization only of the website and not the invoice module.

7. MiGCSA Job Board
   a. Should it be open to all or for members only – The board decided it should be available to everyone, but job posting is still a member only benefit.

8. Committee Reports
   a. Assistant Superintendent (Troy)
   b. By-Laws (Greg P.)
   c. Communications (Justin)
   d. Education (Jeff)
   e. Government Relations (Adam)
   f. Industry Partner Development (Jay)
   g. Membership (Gregg M.)
   h. Nominating (Ron)
   i. Scholarship and Awards (Jim)
   j. Past Presidents/History (Ron)
   k. District/Events (Board)
   l. Finance (Gregg)

9. New Business (All)

10. Next meeting will be a web meeting on July 17th at 11:00 to 1:00

11. Adjourn