Participants:
- John Fulling Jr., CGCS (Western Michigan GCSA representative), Dan Bissonette (Northern Michigan TMA representative), Dan Billette (Greater Detroit GCSA representative), Dave Pawluk, (Mid-Michigan Turf Association representative), Hannes Combest, Teri Harris and Janet Satterlee (GCSAA staff)

Topic: Chapter bylaws and membership dues structure

Objectives:
- Discuss development of bylaws for the state chapter
- Develop membership dues structure for the state chapter

Summary of discussions:
- Sample bylaws were provided. There were no questions. GCSAA staff will customize the sample bylaws for the state chapter.
- Several members belong to more than one local Michigan chapter. Current membership dues are: Greater Detroit GCSA - $100; Mid-Michigan Turf Association - $55; Northern Michigan Turf Managers Association - $50; and Western Michigan GCSA - $70
- The state chapter will fund scholarships, education, charitable contributions and other activities. Funds will be allocated to each of the local chapters for networking and social events. This could be prorated, according to the number of superintendents in each chapter. Unused money could be redirected to the state chapter’s general fund.
- The local chapters will need to show their members the added value they will receive for paying more dues. Emphasize that the success as a superintendents association will contribute to the success of MTF and all of golf and turf in Michigan. Eventually an MTF membership dues option could be added to the state chapter’s membership renewal form.
- The group set state membership dues as $75 – golf course superintendents; $40 – assistant superintendents; equipment manager/technicians/golf course employees - $40. Approximately 20% ($15) of superintendent dues and 20% ($8) of assistant and equipment technician dues will be distributed to the local chapter.
- The state chapter will consider having an assistant superintendent or equipment technician serve as an ex-officio member of the board.
- The group discussed potential industry support. The feeling was that industry partners will save in the long run because they will spend less with one state chapter than with four local chapters.
- The group will research the history of vendors’ spending habits. They will identify the unique number of companies that represent potential industry support. Additionally, the group will determine which level each sponsor would be assigned. Tentatively, the group is looking at sponsorship levels of: $7,500; $5,000; $3,500 and $1,500.
• GCSAA staff will develop an outline of a sponsorship package with four levels. The group will assign the dollar value to each.

Next steps:
A conference call will be held on Friday, July 8 at 11 ET to discuss a communication plan, sponsorship package and bylaws.